

# RESTORING CONFIDENCE IN OUR CLIENTS

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## WHAT WAS THE PRESENTING ISSUE?

My client had been off work recovering after cancer treatment for around a year. He returned to work and was fairly quickly told his role had been made redundant. He commuted to London daily and said he expected he would have to do the same in a new role; he was a business analyst within Financial Services. His cancer returned, and he then had to have time off again. His confidence was fairly low when we started to meet again.

## DESIRED CAREER

We spoke at some length about his situation and how he would prefer something with a work life balance, doing something similar with no preference on location. He was keen to have a job he could go in and do and come home with no stress at the end of the day, being able to switch off properly. We talked about setting up a Limited Company so he could pick up short-term contracts.

## HOW DID WE HELP?

I provided advice on a limited contract and provided information on agencies that may be able to help with short-term contract positions.

I provided him with an employer list and we identified some target companies. After speaking, we decided that work within the higher education industry would be interesting; he then came across a position at a local college.

I worked with him on writing a personal statement as part of the application process, and then once he was offered an interview we worked through interview practice, paying particular attention to the time he'd had off work and why he was looking to move from the lucrative financial services industry into the substantially lower paid education sector.

## OUTCOME

He was offered the role and accepted it. I don't think I've ever been so pleased to have heard his news when he called to tell me he had the role!

