



# OUR YEAR IN REVIEW

• JUNE 2019 •

## HAPPY 7TH BIRTHDAY

A big thank you to you all for coming out and supporting 10Eighty this evening.

This year we decided we should include a review of our work in your party bag alongside a host of goodies.

We are holding this party to celebrate our 7th birthday! It doesn't seem that long ago since our launch at 'Inn the Park', opposite Horse Guards Parade. We believe in celebrating birthdays - it gives me the opportunity to thank you and our clients without whom there would be no 10Eighty.



## OUR CLIENTS

This year we have worked with 86 corporate clients, our largest number to date. What is interesting is that all came to hear about 10Eighty by way of referral. It proves the power of networking, something we preach to our clients all the time. Some, such as Schroders, M&G, BTG, Credit Agricole, Erste Bank, C. Hoare & Co, CMS Cameron McKenna (Olswang as was back in 2012) and SPIE have worked with us since the very beginning.

Likewise, during the seven years, it is interesting to note that for a small company how global we have become in our delivery. This year alone we have delivered services in Canada, China, Germany, Ghana, Hong Kong, Luxembourg, the Netherlands, Shanghai, Singapore, Slovenia, Spain, Switzerland, the Ukraine and the USA. We play an active role in the Global Outplacement Alliance (GOA) and I attended their annual conference in Louisville last year. This year Joan and I go to Knoxville, Tennessee.



GOA partners attending the annual conference 2018



## OUR PARTNERS

Talking of alliances, we are proud to represent Fuel50 in the UK. As hopefully all of you know, Fuel50 provides us with access to their career diagnostics tools. Fuel50 enables employees to write their career plans, for leaders to see the values and talents that engage their employees, as well as enabling organisations to design succession plans. Having worked with Anne Fulton and her team since the founding of our business, we now have demonstrable evidence of the success of this tool in increasing employee engagement.

We were particularly pleased to co-host the FuelX conference in London in February. For me, two highlights stand out from the conference. Firstly, hearing Josh Bersin, who is very much a thought leader in our business, making the case for investment in career management.



## OUR WINNERS

A second highlight, that one of our clients Symphony Retail (see <https://www.fuel50.com/fuelx/awards/>) were Supreme Winner of the Global career experience best-in-class award.

A big well done to Sam Sherriff and Paula Elliot! Paula will now be going to the next FuelX conference to be held in Santa Monica courtesy of Fuel50. So, to all those corporate clients currently using Fuel50, maybe next year you should enter the competition!

*Congratulations*



# PLATINUM CAREER COACHING

This year has also seen two significant innovations for the 10Eighty team. We launched Platinum Career Coaching - a high value outplacement product aimed at the C-suite.

The programme recognises that there are times when senior executives need to leave an organisation they have served well. This significant career transition, particularly where there is a move towards a portfolio career, warrants high-touch professional help. We have recruited 12 senior executive coaches, some of whom you will meet tonight.

I am particularly pleased to introduce you to Rose Tett who provides the concierge service for the Platinum programme.

**PLATINUM**

CAREER COACHING

[www.platinumcareercoaching.co.uk](http://www.platinumcareercoaching.co.uk)

## THE WEBSITE

Our second major innovation has been the revamp of our website; this project, headed by Shannon Rowlands, has been a major investment.

With the growing importance of social media and, in particular, data analytics, we recognised the need for 10Eighty to stay ahead of curve on all things related to outplacement, career management and leadership development.

Please visit our new website and take the time to post a review about us on Google. Thank you in advance!

[www.10Eighty.co.uk](http://www.10Eighty.co.uk)



## OUR PEOPLE

I am delighted to announce that Nigel Williams, our NED, has agreed to move into an executive position to help 10Eighty with the next phase of our growth. Our aim is to build a sustainable business that enables organisations and their people to maximise job satisfaction and career success to ensure maximum profitability and shareholder value.

Talking of people, it would not be possible to do what we do without the support of our associate base across the UK and around the world. Practising what we preach, it is very important to me, so we invest in our associates to enable them to be the best they can be. This year we acknowledged the contribution of Clare Endicott and David Black who both received excellent feedback consistently.



# GOOD WORKS

I don't often highlight the work we do with specific clients, however, this year I am very proud that we have been delivering executive coaching for Barnardo's. I met their CEO Javed Khan and was most impressed with the clarity of his vision, his passion and drive to make a difference.

The mission of Barnardo's is to help support vulnerable children and bring out the best in them no matter who they are or what they have been through and this resonates both with me and 10Eighty's values and mission.

So, 10Eighty has decided that next year, in 2020, Barnardo's is the charity we will support. To that end, we will be raffling a magnum of champagne as a means to raise money for them, as I know you will share my view that this is a very deserving cause.

# Believe in children



# Barnardo's



## TEAM 10EIGHTY

Finally, I can't sign off without saying thank you to Liz, Joan, Hannah and all members of the 10Eighty team. I couldn't do what I do without you all and I am always appreciative of your support.

So, all that remains for me to say, is to reiterate my thanks to you for all your support over the last seven years, and I do hope you have a great evening.



# THANK YOU

Michael Moran, June 2019